

## RETAIL MERCHANDISE RECOVERY AUDIT

# Recover Lost Revenue and Improve Your Bottom Line

Today's retailers operate in a complex, constantly changing environment – with thousands of vendors, thousands of items in inventory, and millions of transactions – plus an ever-changing web of pricing negotiations, promotions and service agreements. Common errors such as missed discount accruals, duplicate payments and under-deductions can mean millions of dollars in hidden profit. And, although lost profit is waiting to be unearthed, you may lack the resources to dig for it. Even if you did, the complexity would only increase, demanding more effort tomorrow. This never-ending cycle is why so many retailers turn to us to help uncover the value in source-to-pay processes that even the most sophisticated in-house approaches can miss.

### Identify Errors, Improve Processes and Increase Profit

While you are likely finding more payment errors than you did a few years ago, increasing complexity means even more are being discovered. Even the largest, most sophisticated organization has a hard time staying on top of all the nuances unique to every region, system, product category and department. The complexity of integrating these systems and staying abreast of your organization's rate of innovation makes the job too big for your internal audit team alone.

We help companies discover and recover lost profit and reduce the risk of errors happening in the future. Our unique and secure technology platform and unmatched retail audit expertise powers the hundreds of retail merchandise audits we conduct each year. In fact, our track record of identifying and recouping source-to-pay leakage across a myriad of settings is why we're trusted by many global companies.

### Providing a Full Range of Audit Types



**Purchase allowances**



**Pricing audits**



**Direct Store Delivery (DSD)**



**Freight and routing compliance**



**Pharmacy**



**Reclamation**



**eCommerce**



**Warehouse**



**Rebates**



**Promotional trade funding**

## PRGX Helps Organizations Like Yours



### Reach Wider

Bringing together the fragmented data across all departments, systems, stakeholders, geographies, and more.



### Dig Deeper

With a data-led approach that guides you to over 300 common points of leakage in some of the hardest-to-mine areas of the source-to-pay cycle.



### Act Faster

So you can make the right insights, take action earlier, improve the bottom line sooner, and accelerate the shift from reaction to risk mitigation and prevention.

## Industry Expertise

As our auditors' expertise deepens, PRGX introduces industry cross-training to ensure senior auditors develop domain expertise across a spectrum of industries. The combination of industry specialization and cross-industry proficiency promotes knowledge-sharing and proliferates best practices, fueling the innovation mindset that's at the heart of all we do.



Convenience Stores



Grocery Stores



Specialty – Electronics



Department Stores



Mass Merchants



Specialty – Hardlines



Drug Stores



Specialty – Apparel

## Delivering Client Satisfaction Through:

- ◆ Ongoing cash recovery
- ◆ Root-cause prevention of errors going forward
- ◆ Operational scheduling and progress reporting
- ◆ Dedicated audit director managing each program
- ◆ Data privacy and security
- ◆ One-stop shop for recovery audit, contract compliance, advanced analytics
- ◆ Expertise and technology
- ◆ Industry pioneer/source-to-pay steward
- ◆ Global scale and reach
- ◆ Highly referenceable client base
- ◆ Diverse portfolio in numerous industries